



**Gear@SME**  
Saving energy together

# Tools and trainings to help SMEs save energy – Experiences from GEAR@SME

Experiences engaging with supply side actors in the Romanian Use Case

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GEAR@SME Webinar

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# Use case – Bring the methodology into practice

Who?

Use case operators

Trusted Partners

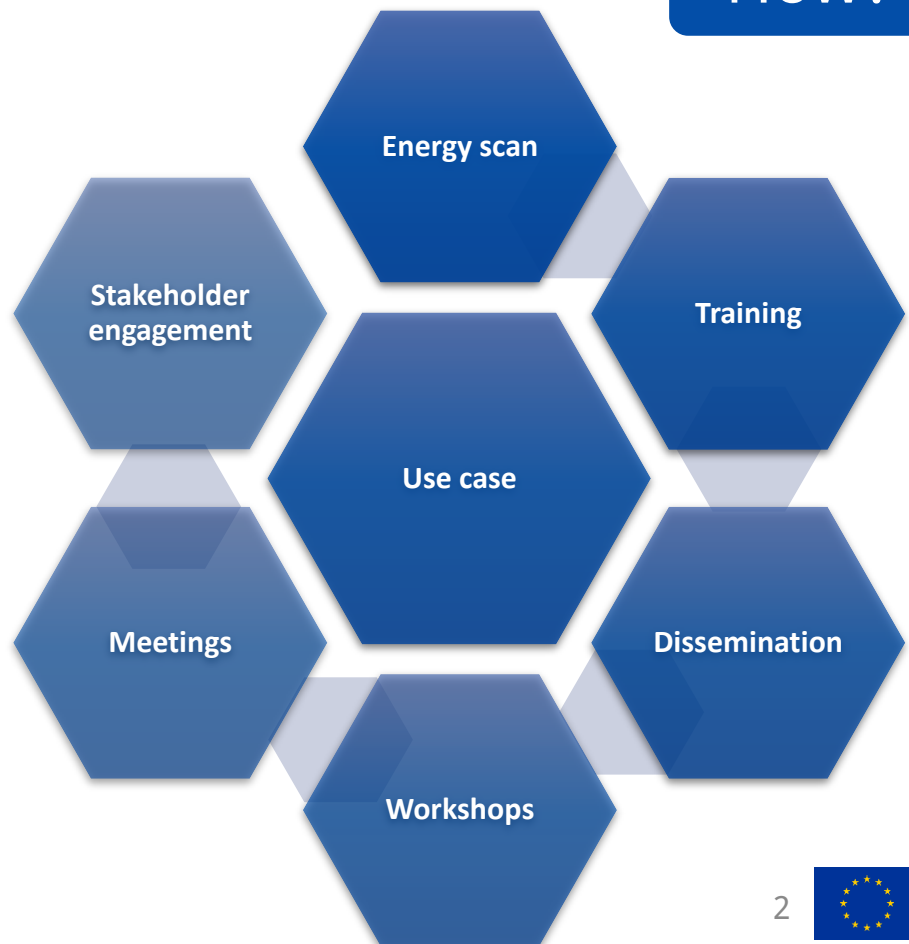
What?

Methodology

Training

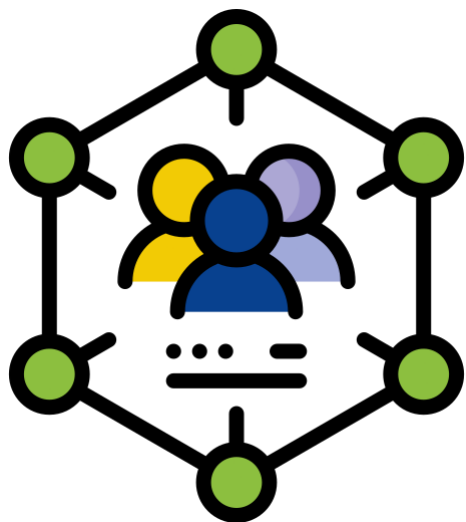
Tools

How?





# Pool of stakeholders engaged



**The Romanian Society of Energy Auditors and Managers (SAMER)**

**The Romanian Association of Industrial, Technological, Scientific Parks and Business Incubators (APITSIAR)**

**Ministry of Energy**

**Energy Service Suppliers**

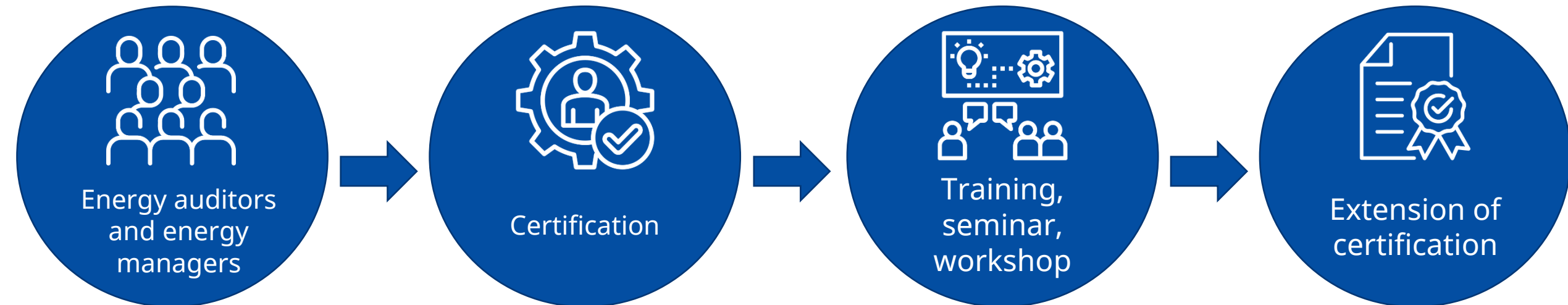
**The Romanian Energy Efficiency Fund**





# Engaging the supply side

National context:





# Trainings

**Energy  
Collectives**

**Multiple Benefits**

**60+ energy service  
supplier trained**

**Face-to-face training**

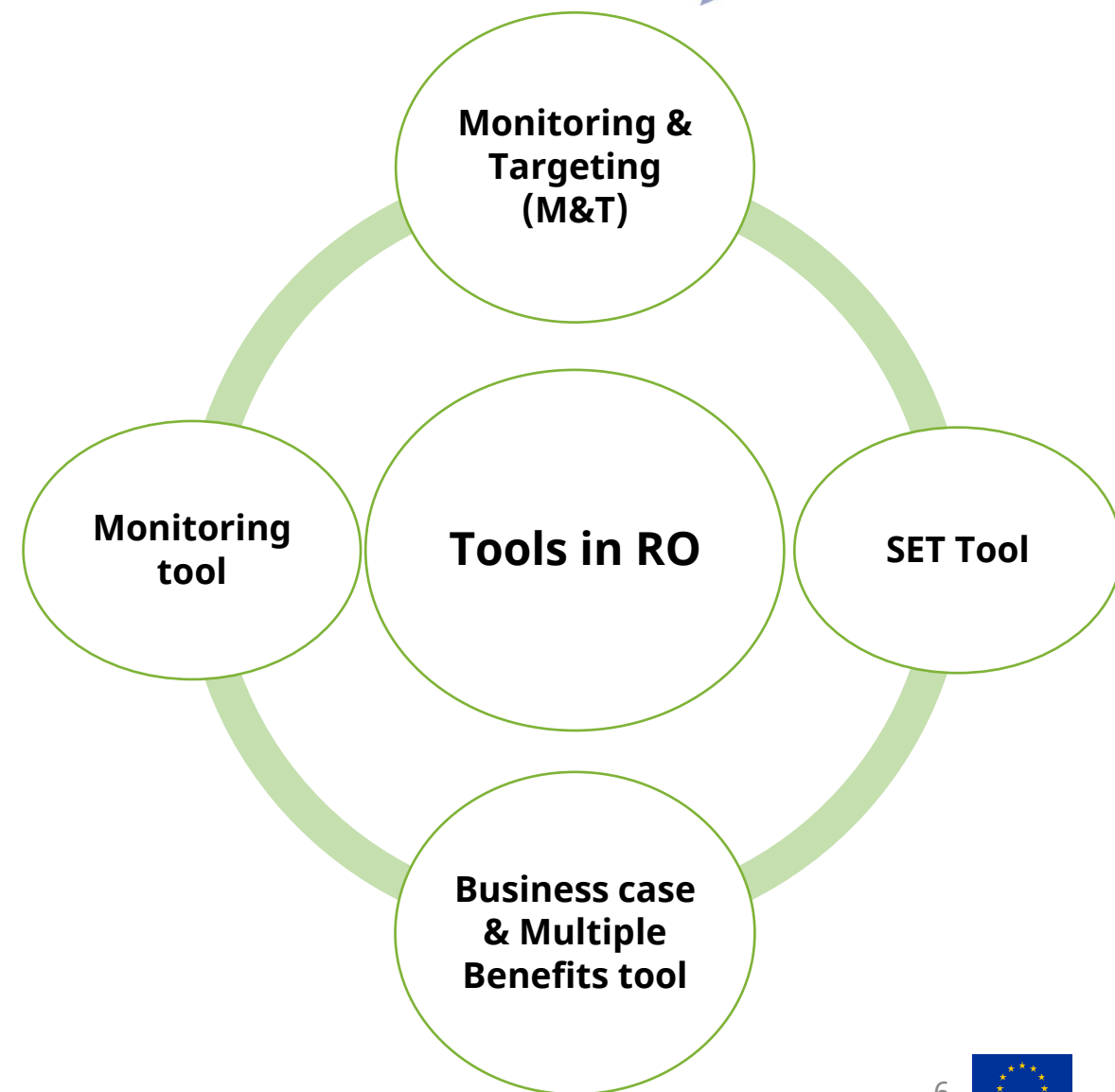
**Engagement of the  
Ministry of Energy  
for dissemination.**





## Tools

- **Need:** ESSs are looking for useful energy tools.
- **Advantage:** translation of the tools.
- **How?** Through dissemination of energy tools and promotion of administration tools.
- **Synergy** with other H2020 projects





# The exploitation of the training materials & tools

**Teaching the future energy professionals: Introduction in the University curriculum**

More than 150 targeted students per year

**Course for energy managers in urban communities**

More than 30 targeted energy managers per year

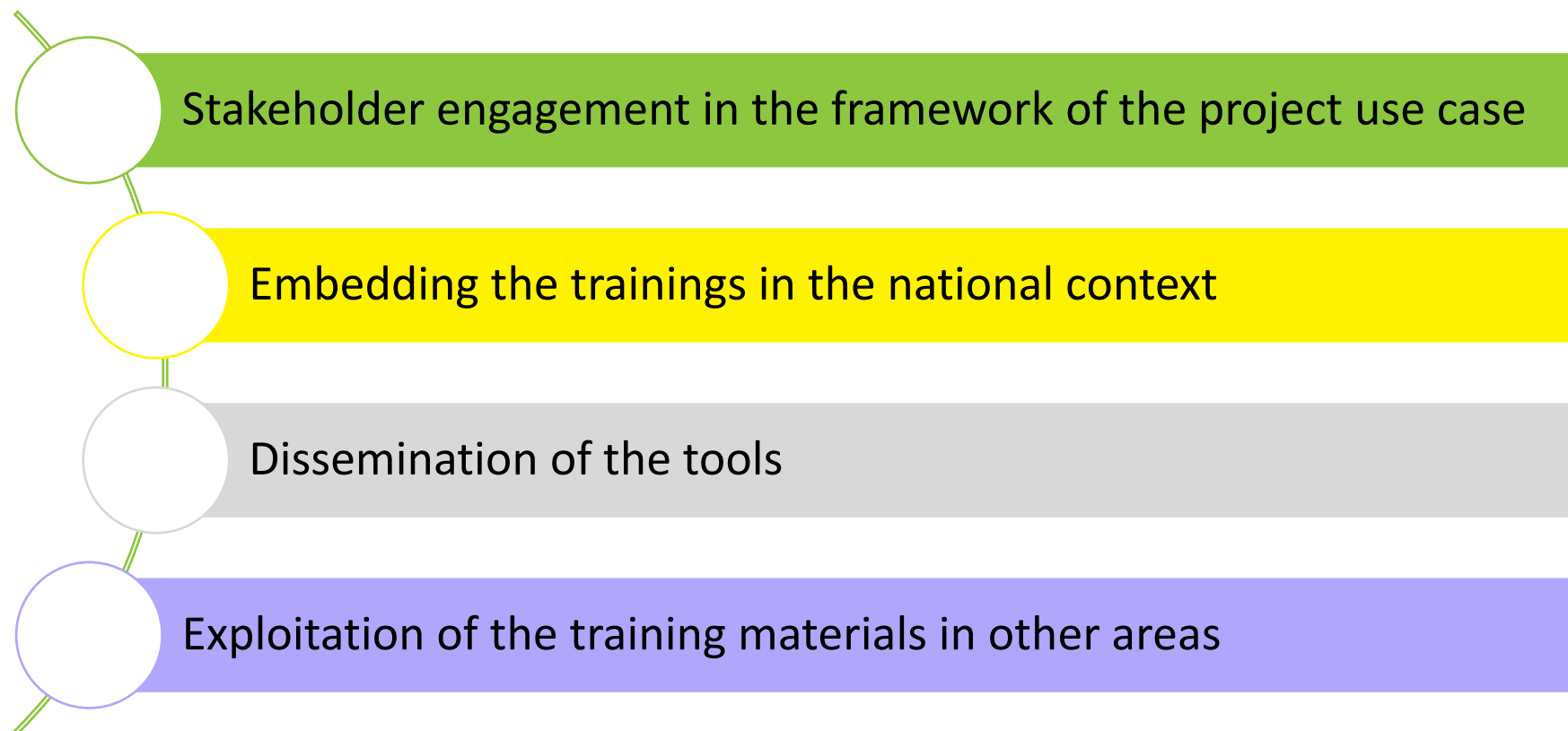
**Course for energy professionals**

More than 200 targeted energy professionals per year





# Outlook







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# Thanks for your attention!

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**TNO** innovation  
for life

**INDUSTRIELL  
ENERGI**

**Gertimac**  
certificazione materiali per costruttori



**SERVELECT**  
Energy is money! We save both.



**SYNYO**

MINISTRY OF EDUCATION  
**TECHNICAL UNIVERSITY**  
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